

Who Is Your Friend When Servicing a Used Car?

The Ultimate Insider's Guide for Savvy Savers





**auto sales
& service**

BUY WITH CONFIDENCE
SERVICE WITH CONFIDENCE

All of us would like to maintain our car at a franchised dealer, but sometimes that is not affordable. Finding a right mechanic is almost like finding the right doctor. You want someone who can understand the problem & have a quick fix. With mechanics you want them to be honest and you do not want to come back twice. Right?

WELCOME



Servicing a used car has definitely been a challenge for many of us. Here at **Vio's Auto Sales & Service** we would like to share few tips with you on how to make the experience more enjoyable.

This is the ultimate insider's guide for savvy savers who want the best of the best-at the best price, of course.

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Insider Tip#1

Certified Mechanic?

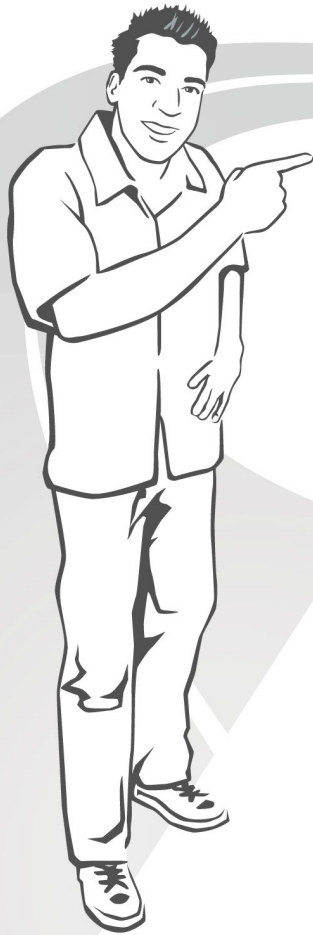
When starting a search for a mechanic always make sure he holds some type of certification. If you do not see it posted on the wall, ask for it.

Certification is the most important step. This means the mechanic has passed either a state exam or a dealer exam and has some knowledge about car repair. Years of experience will definitely add value too, but with so many new models coming and the technology advancing mechanics too have to stay up to date.



Insider Tip #2

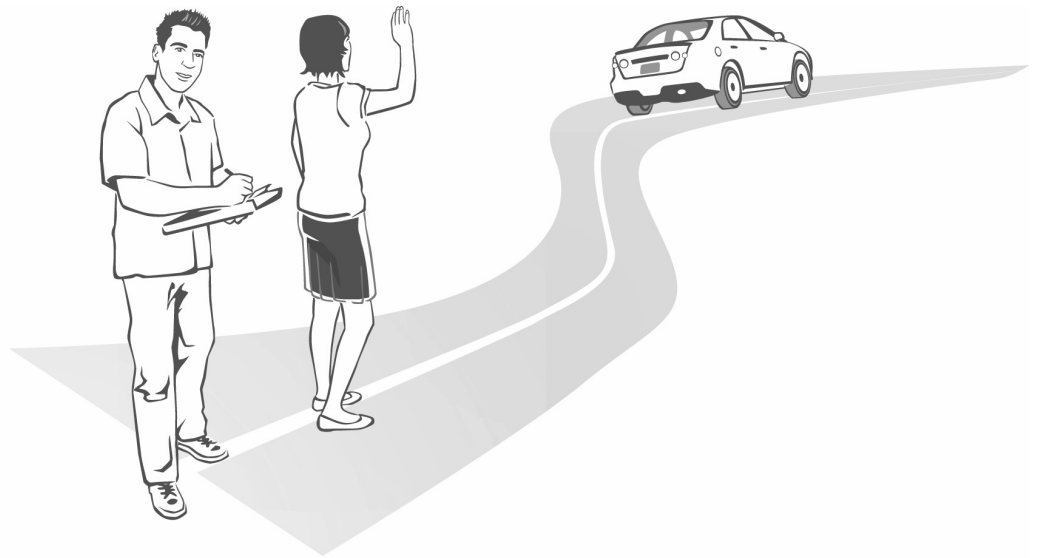
Second Opinion



It never hurts to get a second opinion. If you have the time take your car for a second opinion. You might have to pay for it, but if you are looking to establish a long term relationship it will be worth it. The recommendations might be different, so ask what makes them think that way. Who ever gives you more value and more solutions go with them.

Insider Tip #3:

How Much Warranty?



Another aspect of servicing your used car with an independent mechanic is to make sure you have been provided warranty for the work done. The warranty for the parts is provided by the manufacturer, but if you are rebuilding an engine or transmission make sure your mechanic offers warranty. Usually you want to get 12mos or 12,000 miles which ever comes first. If they do not offer any kind of warranty you might want to look for another mechanic.

WHO IS YOUR FRIEND WHEN SERVICING A USED CAR?

FOLLOW UP:

A mechanic who cares will follow up and make sure your car is running fine.

Some shops will give a free car wash with repair, some shops do free diagnostic, others might offer other specials. All this is telling you that they care and they want your business. Many independent mechanic shops have as much value as a franchised dealer. It might not be a fancy showroom, but they care and they charge reasonable prices.



**Did your mechanic
Follow up?**